



HOLT McDOUGAL

a division of Houghton Mifflin Harcourt

Cost Proposal

Prepared for

Haysville Unif Sch Dist 261

For the Adoption of:

World Languages

Submit purchase order along with this cost proposal to: Holt McDougal Order Fulfillment
Dept. 6277 Sea Harbor Dr. Orlando, FL 32887 fax: 800-269-5232 phone: 800-225-5425

PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.



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Cost Proposal
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Haysville Unif Sch Dist 261

For the Adoption of:

French

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Proposal for Haysville Unif Sch Dist 261 French

ISBN	Title	Catalog Price	Purchase		Complimentary	
			Quantity	Amount	Quantity	Value
Grade 9						
Student						
9780030398889	Student Edition, Bien dit! Lvl 1 "2008	\$67.95	40	\$2,718.00		
Totals for Student				\$2,718.00		
Teacher						
9780030797330	Interactive Online Edition (6 Yr), Bien dit! Lvl 1	\$67.95			40	\$2,718.00
9780030797217	Cahier de vocabulaire et grammaire, Bien dit! Lvl 1	\$10.95			1	\$10.95
9780030797361	Online Cahier de vocabulaire et grammaire (6 Yr), Bien dit! Lvl 1	\$54.75			40	\$2,190.00
9780030797415	Online Cahier d'activites (6 Yr), Bien dit Lvl 1	\$66.00			40	\$2,640.00
9780030422232	Teacher's Edition, Bien dit! Lvl 1 "2008	\$86.25			2	\$172.50
9780030797316	Teacher's One-Stop Planner CD, Bien dit! Lvl 1	\$125.00			1	\$125.00
9780030656262	Beginning Reader, Joie de Lire! Holt French Lv 1	\$17.35			1	\$17.35
9780030797170	Assessment Program, Bien dit! Lvl 1	\$35.65			1	\$35.65
9780030797187	Cahier d'activites, Student Edition, Bien dit Lvl 1	\$13.20			1	\$13.20
9780030920608	Grammar Tutor for Students of French w/Answer Key, Bien dit!	\$17.65			1	\$17.65
9780030797262	Teaching Transparencies, Bien dit! Lvl 1	\$143.30			1	\$143.30
9780030769672	DVD Tutor, Bien dit! Lvl 1	\$199.00			1	\$199.00
9780030797286	Audio CD's, Bien dit! Lvl 1	\$101.90			1	\$101.90
9780030797378	Interactive Tutor on CD-ROM, Bien dit! Lvl 1	\$49.95			1	\$49.95
9780030963148	On rappe! and Gramavision DVD, Holt French Lvl 1	\$49.95			1	\$49.95
Totals for Teacher						\$8,484.40
Totals for Grade 9				\$2,718.00		\$8,484.40
Grade 10						
Student						
9780030426971	Student Edition, Bien dit! Lvl 2 "2008	\$68.95	40	\$2,758.00		
Totals for Student				\$2,758.00		
Teacher						
9780030882494	Interactive Online Edition (6 Yr), Bien dit! Lvl 2	\$68.95			40	\$2,758.00
9780030882456	Cahier d'activites, Student Edition, Bien dit Lvl 2	\$13.95			1	\$13.95
9780030882470	Cahier de vocabulaire et grammaire, Bien dit! Lvl 2	\$11.25			1	\$11.25
9780030920059	Online Cahier d'activites (6 Yr), Bien dit Lvl 2	\$69.75			40	\$2,790.00
9780030920080	Online Cahier de vocabulaire et grammaire (6 Yr), Bien dit! Lvl 2	\$56.25			40	\$2,250.00
9780030796234	Teacher's Edition, Bien dit! Lvl 2 "2008	\$86.25			2	\$172.50
9780030920042	Teacher's One-Stop Planner CD, Bien dit! Lvl 2	\$125.00			1	\$125.00
9780030656279	Intermediate Reader, Joie de Lire! Holt French Lv 2	\$17.00			1	\$17.00
9780030731495	Diagnostic Tests & Rubrics, Allez Viens!	\$11.95			1	\$11.95
9780030882432	Assessment Program, Bien dit! Lvl 2	\$35.65			1	\$35.65
9780030882555	Teaching Transparencies, Bien dit! Lvl 2	\$143.30			1	\$143.30
9780030796470	DVD Tutor, Bien dit! Lvl 2	\$199.00			1	\$199.00
9780030882449	Audio CD's, Bien dit! Lvl 2	\$103.40			1	\$103.40
9780030882609	Interactive Tutor on CD-ROM, Bien dit! Lvl 2	\$49.95			1	\$49.95
9780030940934	Differentiated Practice/Assessment CD, Holt French, Bien dit!	\$39.95			1	\$39.95
Totals for Teacher						\$8,720.90
Totals for Grade 10				\$2,758.00		\$8,720.90
Grade 11						
Teacher						
9780030920608	Grammar Tutor for Students of French w/Answer Key, Bien dit!	\$17.65			5	\$88.25



Attention:
Diane Gross

6277 Sea Harbor Drive
Orlando, FL 32821
800-225-5425

Proposal for Haysville Unif Sch Dist 261 French

ISBN	Title	Catalog Price	Purchase		Complimentary	
			Quantity	Amount	Quantity	Value
9780030920615	PuzzlePro CD-ROM, Bien dit!	\$49.95			5	\$249.75
9780030940934	Differentiated Practice/Assessment CD, Holt French, Bien dit!	\$39.95			5	\$199.75
Totals for Teacher						\$537.75
Totals for Grade 11						\$537.75

Proposal Total	Total Value of Proposal:	\$23,219.05
	District Purchase:	\$5,476.00
	Shipping (10%):	\$547.60
	Total Cost of Proposal:	\$6,023.60

Holt McDougal Cost Proposal

Haysville Unif Sch Dist 261

For the Adoption of:

French

Total Cost of Proposal: \$6,023.60

Total Value of Proposal: \$23,219.05

This is a cost proposal only. Orders submitted under this proposal on or before the expiration date are subject to acceptance at Holt McDougal's main office and are subject to the applicable terms in Holt McDougal's invoice issued for such order.

Date of Proposal: 11/25/2008

Proposal Expiration Date: 01/24/2009



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Prices: Prices quoted are wholesale school prices and do not include transportation charges unless otherwise stated in this proposal. These wholesale school prices apply to the educational customers of Houghton Mifflin Harcourt. Prices quoted are valid for orders submitted on or before the expiration date set forth below.

Educational customers are billed at wholesale school price, f.o.b. shipping point, with a prepaid transportation charge and, unless the customer specifically requests otherwise, a charge for our guarantee of delivery is added to invoice when shipped via U.S. Postal service. For education customers preferring f.o.b. destination billing, ten percent (10%) of wholesale school price is added and we pay transportation charges and guarantee delivery. Prices do not include any sales tax. Applicable sales tax, if any, will be added to the invoice unless an appropriate tax exemption certificate has been furnished to Houghton Mifflin Harcourt.

FREE MATERIALS: Upon receipt of purchase order, gratis items will be shipped in direct proportion to pupil materials purchased. If purchases vary from those included in this proposal, gratis items will change accordingly. Gratis items may also change if purchase is other than a direct school district to publisher order, such as via a third-party vendor or jobber.



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Cost Proposal

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Haysville Unif Sch Dist 261

For the Adoption of:

Spanish

Submit purchase order along with this cost proposal to: Holt McDougal Order Fulfillment
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PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.

Proposal for Haysville Unif Sch Dist 261 Spanish

ISBN	Title	Catalog Price	Purchase		Complimentary	
			Quantity	Amount	Quantity	Value
Grade 9						
Student						
9780030452048	Student Edition, Expresate! Lvl 1 ,2008	\$67.95	120	\$8,154.00		
9780030942860	Interactive Online w/Soundbooth (6 Yr), Expresate Lvl 1	\$70.95			120	\$8,514.00
Totals for Student				\$8,154.00		\$8,514.00
Teacher						
9780030452123	Teacher's Edition, Expresate! Lvl 1 ,2008	\$86.55			7	\$605.85
9780030744969	Cuaderno de Vocabulario y Gramatica/Student Edition, Expresate!, Level 1	\$10.95	120	\$1,314.00		
9780030927218	Teacher's One-Stop Planner, Expresate! Lvl 1	\$125.00			3	\$375.00
9780030745171	Lab Book, Expresate Lvl 1	\$11.95			3	\$35.85
9780030796326	Cuentos y cultura, Interactive Beginning Reader, Holt Spanish	\$14.10			3	\$42.30
9780030796999	Expresate para hispanohablantes, Holt Spanish Lvl 1	\$13.95			3	\$41.85
9780030799402	Grammar Practice Bundle, Expresate 1	\$19.50			3	\$58.50
9780554001746	Cuaderno de vocabulario y gramatica Accelerated Practice, Expresate 1	\$10.95			3	\$32.85
9780030744662	Cuaderno de Actividades/Student Edition, Expresate!, Level 1	\$13.20			3	\$39.60
9780030745560	Standardized Assessment Tutor, Expresate Lvl 1	\$11.20			3	\$33.60
9780030796364	Puente: Customized Level 1 Review, Expresate	\$17.30			3	\$51.90
9780030797019	Cuentos y cultura, Interactive Beginning Reader Answer Key, Holt Spanish	\$10.35			3	\$31.05
9780030941825	Advanced Placement Language Prep Teacher's Resource, Holt Spanish	\$47.90			3	\$143.70
9780030941887	Pre-AP Instructional Resources, Holt Spanish Lvl 1	\$12.45			3	\$37.35
9780030942877	Teaching Resources, Expresate! Lvl 1	\$202.90			3	\$608.70
9780554002149	Cuaderno de vocabulario y gramatica Adapted Practice, Expresate 1	\$10.95			3	\$32.85
9780030745676	Teaching Transparencies with Planning Guide, Expresate Lvl 1	\$143.75			3	\$431.25
9780030745713	Teaching Transparencies Planning Guide, Expresate Lvl 1	\$10.95			3	\$32.85
9780030732676	Video Program, Expresate Lvl 1	\$199.00			3	\$597.00
9780030744310	Audio Compact Discs, Expresate Lvl 1	\$101.95			3	\$305.85
9780030744624	Interactive Tutor CD-ROM, Expresate Lvl 1	\$49.95			3	\$149.85
9780030745072	DVD Tutor, Expresate Lvl 1	\$199.00			3	\$597.00
9780030796685	GramaVision Animated Grammar Presentation/Activities [DVD], Holt Spanish Lvl 1	\$49.95			3	\$149.85
9780030797286	Audio CD's, Bien dit! Lvl 1	\$101.90			1	\$101.90
9780030962264	Powernotes, Holt Spanish Lvl 1	\$89.95			3	\$269.85
9780030995941	Al rap!, Expresate, Holt Spanish 1	\$49.95			3	\$149.85
9780554001456	MindPoint Quiz Show, Expresate Lvl 1	\$49.95			3	\$149.85
Totals for Teacher				\$1,314.00		\$5,106.05
Totals for Grade 9				\$9,468.00		\$13,620.05
Grade 10						
Student						
9780030453229	Student Edition, Expresate! Lvl 2 ,2008	\$68.95	120	\$8,274.00		
9780030942969	Interactive Online w/Soundbooth (6 Yr), Expresate Lvl 2	\$71.95			120	\$8,634.00
Totals for Student				\$8,274.00		\$8,634.00
Teacher						
9780030453540	Teacher's Edition, Expresate! Lvl 2 ,2008	\$86.55			7	\$605.85
9780030744976	Cuaderno de Vocabulario y Gramatica/Student Edition, Expresate!, Level 2	\$11.25	120	\$1,350.00		
9780030927225	Teacher's One-Stop Planner, Expresate! Lvl 2	\$125.00			3	\$375.00



Attention:
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6277 Sea Harbor Drive
Orlando, FL 32821
800-225-5425

Proposal for Haysville Unif Sch Dist 261 Spanish

ISBN	Title	Catalog Price	Purchase		Complimentary	
			Quantity	Amount	Quantity	Value
9780030745188	Lab Book, Expresate Lvl 2	\$11.95			3	\$35.85
9780030797064	Expresate para hispanohablantes, Holt Spanish Lvl 2	\$13.95			3	\$41.85
9780030941832	Advanced Placement Language Prep Student Workbook, Holt Spanish	\$26.95			3	\$80.85
9780554000152	Cuaderno de vocabulario y gramatica Accelerated Practice, Expresate 2	\$11.25			3	\$33.75
9780554000558	Cuaderno de vocabulario y gramatica Adapted Practice, Expresate 2	\$11.25			3	\$33.75
9780030744778	Cuaderno de Actividades/Student Edition, Expresate!, Level 2	\$13.95			3	\$41.85
9780030745577	Standardized Assessment Tutor, Expresate Lvl 2	\$11.20			3	\$33.60
9780030796340	Cuentos y cultura, Interactive Intermediate Reader, Holt Spanish	\$14.10			3	\$42.30
9780030796395	Puente: Customized Level 2 Review, Expresate	\$17.30			3	\$51.90
9780030797071	Cuentos y cultura, Interactive Intermediate Reader Answer Key, Holt Spanish	\$10.35			3	\$31.05
9780030941894	Pre-AP Instructional Resources, Holt Spanish Lvl 2	\$12.45			3	\$37.35
9780030942976	Teaching Resources, Expresate! Lvl 2	\$202.90			3	\$608.70
9780030745683	Teaching Transparencias with Planning Guide, Expresate Lvl 2	\$143.75			3	\$431.25
9780030745720	Teaching Transparencias Planning Guide, Expresate Lvl 2	\$10.95			3	\$32.85
9780030393976	PuzzlePro CD-ROM, Expresate	\$49.95			3	\$149.85
9780030732683	Video Program, Expresate Lvl 2	\$199.00			3	\$597.00
9780030744327	Audio Compact Discs, Expresate Lvl 2	\$103.40			3	\$310.20
9780030744631	Interactive Tutor CD-ROM, Expresate Lvl 2	\$49.95			3	\$149.85
9780030745089	DVD Tutor, Expresate Lvl 2	\$199.00			3	\$597.00
9780030796692	GramaVision Animated Grammar Presentation/Activities [DVD], Holt Spanish Lvl 2	\$49.95			3	\$149.85
9780030882609	Interactive Tutor on CD-ROM, Bien dit! Lvl 2	\$49.95			1	\$49.95
9780030962271	Powernotes, Holt Spanish Lvl 2	\$89.95			3	\$269.85
9780554001852	MindPoint Quiz Show, Expresate Lvl 2	\$49.95			3	\$149.85
Totals for Teacher						
Totals for Grade 10						
				<u>\$1,350.00</u>		<u>\$4,941.15</u>
				<u>\$9,624.00</u>		<u>\$13,575.15</u>

**Grade 11
Teacher**

9780030920608	Grammar Tutor for Students of French w/Answer Key, Bien dit!	\$17.65			5	\$88.25
9780030920615	PuzzlePro CD-ROM, Bien dit!	\$49.95			5	\$249.75
9780030940934	Differentiated Practice/Assessment CD, Holt French, Bien dit!	\$39.95			5	\$199.75
Totals for Teacher						\$537.75
Totals for Grade 11						\$537.75

	Total Value of Proposal:	\$46,824.95
Proposal Total	District Purchase:	\$19,092.00
	Shipping (10%):	\$1,909.20
	Total Cost of Proposal:	\$21,001.20



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Holt McDougal Cost Proposal

Haysville Unif Sch Dist 261

For the Adoption of:

Spanish

Total Cost of Proposal: \$21,001.20

Total Value of Proposal: \$46,824.95

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Proposal for New Textbooks in the World Languages Department

EMC Publishing
875 Montreal Way
Saint Paul, MN 55102-9835

Deutsch Aktuell
Fifth Edition
2004

<u>Item</u>	<u>ISBN</u>	<u>Sets</u>	<u>Description</u>	<u>#</u>	<u>Cost / unit</u>	<u>Total</u>	<u>Per Department</u>
German Department:							
Deutsch Aktuell-Level 1	978-0-82192-537-9	1	Classroom set	35	\$61.95	\$2,168.25	
Workbook Level 1	978-0-82192-539-3	1	Classroom Set	35	\$12.95	\$453.25	
Teacer Ed. Workbook	978-0-82192-504-9	1	Teacher's edition	1	\$18.95	\$18.95	
Grammar & Vocab Ex.	978-0-82912-3	1	Teacher's edition	1	\$14.95	\$14.95	
Test Generator CD	0-8219-2549-0	1	Teacher's edition	1	\$110.95	\$110.95	\$2,766.35
Deutsch Aktuell-Level 2	978-0-82192-560-7	1	Classroom Set	35	\$62.95	\$2,203.25	
Workbook Level 2	978-0-82192-563-8	1	Classroom Set	35	\$12.95	\$453.25	
Workbook Teacher,s Ed.	978-0-82192-564-5	1	Teacher's edition	1	\$19.95	\$19.95	
Grammar & Vocab Ex.	978-0-82192-564-5	1	Teacher's edition	1	\$14.95	\$14.95	
Test Generator CD	0-8219-2572-5	1	Teacher's edition	1	\$110.95	\$110.95	\$2,802.35
Deutsch Aktuell Level 3	978-0-82192-605-5	1	Classroom Set	30	\$63.95	\$1,918.50	
Workbook Level 3	978-0-82192-608-6	1	Classroom Set	30	\$13.95	\$418.50	
Workbook Teacher's Ed.	978-0-82192-609-3	1	Teacher's edition	1	\$19.95	\$19.95	\$2,356.95
Total Proposal for German Department Book Purchase							\$7,925.65
Total Proposal for French Department Book Purchase							\$6,023.60
Total Proposal for Spanish Department Book Purchase							\$21,001.20
Total Proposal for Wolrd Languages Department New Book Purchase							\$34,950.45